
AEI UPDATE



BIS Imposes \$1.8 Million Penalty on VTA Telecom Corp.

Access the Press Release:
[BIS Press Release](#)

Access the Charging Letter:
[Charging Letter](#)

In a press release issued on October 12, 2021, Kevin J. Kurland, Acting Assistant Secretary of Commerce for Export Enforcement, Bureau of Industry & Security (BIS) stated:

“BIS will not tolerate exporters that provide false representations related to export regulations and laws. This enforcement action demonstrates the serious nature and consequences of such behavior and BIS’s continued commitment to safeguarding U.S. national security interests on behalf of the public we serve.”. Later in the release he further stated:

“Severe penalties await companies that lie about the end-use of the products they export overseas”.

The charging letter describes how the company had been supplying their U.S. vendors with plausible but false End-Use statements, which were then used in connection with export licenses.

This should be a wake up call, maintaining accurate export control records is critical.

If your organization is not sure what transactions require an End-Use/End-User statement, then contact AEI.

Maintaining accurate records of End Use and End User is critical to manufactures and exporters. Keep those records for the required periods because you never know when a customer may have been misrepresenting the facts.
